Texas Dental Association President
Dr. Michael L. Stuart
“TDA & Legislative Update”

The January 15, 2013 meeting will feature your president speaking on current issues, including what the TDA is doing for you tomorrow concerning such issues as Medicaid, taxation, and education. Dr. Stuart’s presentation will be followed by a presentation by:

Dr. Brian K. Schroder
“Confessions of a Former Single Tooth Dentist”

January 15, 2013 * 5:30 p.m. – 8:30 p.m.
Austin Country Club * 2 Hours State CE Credit

Cost: $40 Member Dentist/$50 Members with late registration (after 1/11)
$50 Guests of Member Dentist; $70 Non Member Dentists

RSVP: 512/459-0691 or www.capitalareadental.org by noon Friday, January 11th. The CADS Office will be closed from Jan. 2 to Jan. 17. Please RSVP 512/459-0691 (Dr. Tom Wicheta’s Office) during that time.
If you don’t make a reservation, we cannot guarantee a meal.
If you need a vegetarian meal, tell Shirley when making your reservation.
Reservations not cancelled by Friday, January 11th will be billed.

Confessions of a Former Single Tooth Dentist

This presentation is intended to inspire and encourage those dentists in attendance to fully incorporate the knowledge and skills acquired through their continuing education efforts into the treatment that they provide their patients. Dentistry is a difficult discipline. Excellence is not easily attained and change is something that we tend to avoid. Through documentation of long term patients, Dr. Schroder will candidly present his results as a solo, “I can do it all myself” practice style and the changes that came about in working with an “interdisciplinary team” approach. Should you choose to adopt them, these changes will benefit patients, general practitioners, specialist partners and office team members.

…continued on page 2
Confessions of a Former Single Tooth Dentist

Learning Objectives:

1. How we, the general dentists, are the quarterback of the dental team.
2. That general dentistry is the single most difficult position to play in our profession.
3. That despite our ongoing continuing education efforts, we as general dentists cannot "do it all".
4. How the business model of dentistry creates obstacles to the interdisciplinary relationships so important to success.
5. That leadership is the key to maximizing our potential as practitioners as well as business persons.

Dr. Brian K. Schroder

Dr. Schroder graduated from the UT Health Science Center Dental School in San Antonio in 1982 and completed a General Practice Residency at the Audie Murphy Veterans Administration Hospital in 1983. He was an Assistant Professor in the Department of General Practice, Graduate Division at the Dental School in San Antonio from 1983-1995. He is an active member of the American Academy of Restorative Dentistry and a Fellow of both the American College and International College of Dentists. He maintains a full time private practice in comprehensive restorative dentistry with special interests in Digital Impressioning and Interdisciplinary Treatment. He has authored an article on Digital Impressioning for the September 2009 issue of Dentistry Today and the October 2010 Special Supplement to the Compendium of Dental Education. He was featured in the Speaker's Showcase at the National Meeting of the Seattle Study Club in January 2010 and presented a live clinical demonstration of Digital Impressioning at the 2010 ADA meeting's Education in the Round. Dr. Schroder has spent the past 8 years of practice in a solo/group setting enabling him to provide care to patients, which exceeds his ability to provide for them alone. His involvement with the Seattle Study Club has fostered this growth. It is because of this positive impact that he has pursued teaching.

Dr. Michael L. Stuart, President of the Texas Dental Association

Dr. Michael L. Stuart completed his undergraduate studies at Dallas Baptist College in 1974 and his Doctorate of Dental Surgery degree at Baylor College of Dentistry in 1986. He also attended Southwestern Baptist Theological Seminary where he completed a Master of Church Music in 1978. He lives in Mesquite and has practiced in Sunnyvale since 1986.

Dr. Stuart has been very active in organized dentistry, serving in several offices of the Dallas County Dental Society (DCDS) as Editor, Secretary-Treasurer, and on the Board of Directors. He was President of the DCDS in 2007 and 2008 and was a member of the TDA House of Delegates from 1996-2004. He served as TDA Parliamentarian since 2004 and was elected as TDA President-Elect in 2011. He was a nominee for Texas Academy of General Dentistry Dentist of the Year in 2002 and was named Dallas Baptist University Distinguished Alumnus of the Year in 2005. Dr. Stuart has served as mentor for the Great Expectations Program for First Year Dental Students, Baylor College of Dentistry, since 2007. He was named Fellow of the American College of Dentists in 1999, Fellow of the International College of Dentists in 2002, and Fellow of the Pierre Fauchard Academy in 2010.

Dr. Stuart and his wife of 40 years have two daughters and have been blessed with a rich life and five grandchildren. He is Member, Deacon and Elder at Sunnyvale First Baptist Church, and has served as Music Associate since 2006. He enjoys golf, running, fishing, skiing, and church music.
January 2013

I would like to wish everybody a very happy New Year. I hope that everyone had a wonderful Christmas and holiday season, is rested up, and ready to tackle the upcoming year.

We are starting off at a fast pace already. We have the Capital Area Dental Foundation Gala coming up on February 16 at the Four Seasons Hotel. I would love to see everyone there. To those who have attended before, you already know how much fun it is. Talk a friend into coming along so that they can see for themselves what a great time we have. Let us not forget, however, that we are not just having a good time. We are raising money for the Foundation which helps us fund programs for so many needy people in our community.

Just as important, I would love to see a large turnout this year at the TDA Legislative Day, scheduled for February 20 at the Intercontinental Stephen F. Austin Hotel. With so many new faces up at the capital, we need to let them know that organized dentistry is strong and has a powerful voice here in Texas. We need to be able to show that we are concerned about dentistry and its future. If we don’t, then our politicians will be deciding for us without our input. Please don’t let that happen to our profession.

I look forward to representing all of you in what is now the last half of my presidency, and again, I hope that we all have a prosperous year ahead.

Sincerely,

Tom Wicheta, DDS
CADS President, 2012-2013

Dues notices for the 2013 tripartite membership were mailed out from the TDA office in November. These dues are due and payable January 1st. We urge you to renew your commitment to organized dentistry. Our strength is in our numbers!

The TDA has several methods of payment for your dues:

1. Dues payments can be made by credit card (American Express, Visa, MasterCard & Discover) by phone or online at TDA.org.
2. Prepayment Plan – Payments are divided into 11 payments and drafted from your checking account, or charged to your credit card. Upon payment of your current dues, you may join the prepayment plan and begin paying your dues for the next year in advance with 11 installments. This plan must be set up with the TDA.
3. Installment Plan – Dues payments are divided into three installments due January 15, February 15 and March 15. It is up to you to request this plan by December 15 and make payments when due.

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<tr>
<td>Linda D'Ambrosio</td>
<td>Full/Part</td>
<td>512-528-7373</td>
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<td>Holly Lord</td>
<td>Temp/Man-Fri</td>
<td>512-263-5166</td>
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<td>Annette Comish</td>
<td>Full/Part</td>
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<td>Daphne Madrid</td>
<td>Temp/Full</td>
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<td>Jessica Love</td>
<td>Full/Part</td>
<td>512-968-1278</td>
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<td>Kathryn Fauschot</td>
<td>Mon, Wed</td>
<td>608-886-8009</td>
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<td>Teresa Nguyen</td>
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<td>512-239-9271</td>
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<td>Karen Graves</td>
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<td>512-399-9996</td>
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<td>Sarah LeBlanc</td>
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<td>203-209-0062</td>
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<td>Parti Beerwinkel-Allen</td>
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<td>Elaine Casados</td>
<td>Mon, Wed, Fri</td>
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<td>361-655-0846</td>
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<td>Ginger Helen</td>
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<td>512-699-5377</td>
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<td>512-704-4711</td>
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<td>512-250-2907</td>
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<td>Mon, Wed, Fri</td>
<td>512-906-9302</td>
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### ASSISTANT/CHAIRSIDE

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<td>Kelly Webster</td>
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<td>Connie Aguinaldo</td>
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<td>Jennifer Justice</td>
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<td>Christy Blackbum</td>
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<td>512-217-1251</td>
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<td>Cynthia Maldanado</td>
<td>Temp/Fri, Sat</td>
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<td>Melissa Flenniken</td>
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<td>Kimberly Vestlending</td>
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<td>Stella Hawthorne</td>
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<td>Jack Newton</td>
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<td>512-281-2370</td>
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<td>Daniela Baunovic</td>
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<tr>
<td>Marjorie Will</td>
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### Calendar

- **January 3, 2013**
  CADS Board Meeting
  Austin Country Club
  6:00 p.m. – 8:00 p.m.

- **January 15, 2013**
  CADS General Meeting
  Dr. Michael L. Stuart
  Dr. Brian K. Schroder
  Austin Country Club
  5:30 p.m. – 8:30 p.m.

- **February 5, 2013**
  CADS Board Meeting

- **February 16, 2013**
  CADF Gala
  The Four Seasons Hotel

- **February 19, 2013**
  CADS General Meeting
  Arthur H. Jeske, DMD
  Austin Country Club
  5:30 p.m. – 8:30 p.m.

- **February 20, 2013**
  TDA Legislative Day
  Intercontinental Stephen F.
  Austin Hotel - 8:00 a.m.
  701 Congress Ave, Austin
  www.tda.org/legislativeday

- **March 2013**
  No Board Meeting

- **March 2013**
  No General Meeting

- **April 2, 2013**
  CADS Board Meeting

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### Of Events for Central Texas Dentists

- **February 20, 2013**
  TDA Legislative Day
  Intercontinental Stephen F.
  Austin Hotel - 8:00 a.m.
  701 Congress Ave, Austin
  www.tda.org/legislativeday

- **March 2013**
  No Board Meeting

- **March 2013**
  No General Meeting

- **April 2, 2013**
  CADS Board Meeting

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To add a name to the Bulletin Board, please email Nancy Nisbet at cads@austin.rr.com by the 5th of the month for publication in the next issue. Include the following info: Category, Name, Availability & Phone.
Don’t Forget the History!

The current leadership of your Capital Area Dental Society has been working hard to keep relevant to the desires of the members through strategic planning sessions and the discussions have continued with the nominating committee in their deliberations. The same goes for the budget committee in deciding where the best bang for the buck should be in the budget.

During the strategic planning meeting, most of the discussion was to recognize that what younger generations want from a professional organization are not the same benefits as those that are important to those of us that joined twenty or thirty years ago.

It is more important than ever to have a strong professional presence in the public, business and the legislative arena. The more fragmented we become, the less control we have over our profession with innumerable outside forces making decisions about the practice of dentistry. Who better than practicing dentists to make the best decisions about the best care for patients?

Your leadership is to be applauded for recognizing that different generations have different interests and values and making the effort to meet the needs of all members. Your input concerning what you would like from your professional organizations, especially, the Capital Area Dental Society is critical to getting what you want out of your organization.

I was thinking the other day about how, like almost everything in our lives has changed so much in the past decades, that dentistry has probably had more change in the past twenty years than all of the years dentistry has been a profession since the early 1800’s. We all are aware that if we fail to embrace and plan for change, that time will pass us by and we are rendered insignificant.

As things progress rapidly, we must remain mindful of our history. We are members of a profession that is much respected and many that have preceded us have worked unselfishly to give us a great foundation to build upon. As we evolve to become more relevant to the younger professionals and those to come, remember that it is possible to make the next advancements because of what has come before for the betterment of the profession and the members of professional organizations. Embrace the best of the older professionals who have preceded us. The values, integrity and professionalism should not be tossed out in the name of progressive change, but recognized as the pillars to build upon.

By J. Kavin Kelp, DDS
Dan Holtzclaw, DDS, MS
★ Diplomate, American Board of Periodontology
★ Diplomate, International Congress of Oral Implantologists
★ Editor-in-Chief, Journal of Implant & Advanced Clinical Dentistry
★ Author of 30+ articles in peer reviewed dental journals
★ Dentistry Today Magazine Leader in CE 2007-2012
★ 12 Year United States Navy Veteran

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Ronald Horne, DDS, PA ∗ Mathew Gordon, DDS, MD ∗ Michael Shedlosky, DMD ∗ Matthew Largent, DDS, MD
Management vs. Leadership
By Dr. Mark T. Murphy

It is easy to confuse the use of the terms 'to Lead' or 'to Manage'. They are very different yet both are needed if we hope to run a smooth, stress free, fulfilling and profitable practice. Simply, Management makes sure we “DO THINGS RIGHT.” Leadership makes sure we are “DOING THE RIGHT THINGS.” The difference is huge. Many times, well-meaning team leaders (Dentists) create systems that help make sure that things are being done accurately and well, and they mistake that for leadership. For example, when we are challenged to have a full schedule, we assign team members to go into the archives and work on re-activating overdue patients. We may help direct what to say, how many to call and even set up rewards for the team members for filling the schedule successfully. That is NOT leadership. It is management.

Management involves making sure that team members do their tasks correctly, leadership is making sure they are doing the right tasks. We can set up recare systems, scheduling systems, choose discounted insurance plans and more, but if we have focused on doing the wrong things well, we miss leadership opportunities. If our recare system does not track retention, if the appointment book is not blocked in a way we want to practice and what we value or if all discounted insurance PPO’s do not allow us to do our best stuff, we have not led our team to a better future. We may not have communicated how we want to practice or what we value. It is our job as leaders of the practice and designers of the vision to share where we are headed and how we should get there. ‘Making good time’ means little if we ‘don’t know where we are going’.

When the schedule is not filled we could choose to be reactive and rush to fill it from the archives. We can craft a system for who calls, how many cancellations trigger the response and what they say to get folks back in. As leaders, we could choose a different direction to row in. I worked with a practice recently with 15 new patients per month and a soft schedule density. They had always responded by heading to the basement and activating lost accounts. They also wanted to know how to get ‘more new patients’ to help fill the holes in the hygiene schedule.

I suggested a different way they could look at the problem and be better leaders. A paradigm shift sometimes helps us look at old problems differently. With 15 new patients per month, or 180 per year (15x12), they should need 45 more 8 hour days of hygiene added to the schedule rather than holes in it! 180 N.P. x 2 cleanings per year= 360 hours, divided by 8 hours equals 45 days. They had a RETENTION of existing patients’ problem not a deficiency of new ones. Until they close the back door and figure out how and why more people are leaving than entering their practice, they will work very hard with the WRONG system to solve the problem. That is leadership, making sure we are doing the right things. They were managing an effective system (re-activating old patients) that was doing the wrong things to solve their problem.

I hope this example helps. Try not to get frustrated when you catch yourself managing the wrong things. We went to dental school NOT leadership, business, human relations, problem solving school. We should expect to make these kinds of mistakes. Just don’t make the same mistakes over and over and call that ‘experience’. Learn from them and be open to hearing other ideas and change. You will have less stress and more fun practicing dentistry.
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Hollywood and Casino Night Gala

FEBRUARY 16, 2013 • FOUR SEASONS HOTEL, AUSTIN

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OR CONTACT JULIA CAMPBELL AT 512-551-3723, JULIA@CORCORANCO.COM
Capital Area Dental Society Income Statement June through November 2012

<table>
<thead>
<tr>
<th>Income</th>
<th>Nov 2012</th>
<th>June - Nov 2012</th>
<th>Annual Budget</th>
<th>% of Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Advertising Income</td>
<td>0.00</td>
<td>16,230.00</td>
<td>30,000.00</td>
<td>54.1%</td>
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<tr>
<td>All Day Meeting 1</td>
<td>0.00</td>
<td>0.00</td>
<td>10,000.00</td>
<td>0.0%</td>
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<tr>
<td>Dues</td>
<td>450.00</td>
<td>9,150.00</td>
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<td>8.32%</td>
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<tr>
<td>General Meetings Income</td>
<td>4,280.00</td>
<td>25,515.00</td>
<td>48,000.00</td>
<td>55.47%</td>
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<tr>
<td>Interest Income</td>
<td>9.09</td>
<td>53.61</td>
<td>0.00</td>
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<tr>
<td>Investment Income</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.0%</td>
</tr>
<tr>
<td>Miscellaneous Income</td>
<td>171.00</td>
<td>629.00</td>
<td>1,000.00</td>
<td>62.9%</td>
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<tr>
<td>Special Events Income</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.0%</td>
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<tr>
<td><strong>Total Income</strong></td>
<td>4,910.09</td>
<td>51,577.61</td>
<td>197,000.00</td>
<td>26.18%</td>
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</table>

<table>
<thead>
<tr>
<th>Expense</th>
<th></th>
<th></th>
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<th></th>
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<tbody>
<tr>
<td>Accounting/Banking</td>
<td>21.09</td>
<td>273.22</td>
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<tr>
<td>Board Meetings</td>
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<td>4,766.52</td>
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<td>59.58%</td>
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<tr>
<td>Capital Star</td>
<td>3,824.00</td>
<td>22,696.10</td>
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<tr>
<td>Committee Expenses</td>
<td>220.36</td>
<td>220.36</td>
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<td>Donations &amp; Gifts</td>
<td>0.00</td>
<td>89.58</td>
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<td>Equipment Purchases</td>
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<td>General Meetings</td>
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<td>18,179.81</td>
<td>40,000.00</td>
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<td>Income Tax</td>
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<td>4,134.00</td>
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<td>Management Fee</td>
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<td>23,123.36</td>
<td>43,500.00</td>
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<td>Miscellaneous Expense</td>
<td>636.30</td>
<td>3,006.50</td>
<td>6,000.00</td>
<td>50.11%</td>
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<td>Office Expenses</td>
<td>209.44</td>
<td>1,806.12</td>
<td>4,000.00</td>
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<tr>
<td>Reserve Fund</td>
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<td>0.00</td>
<td>0.00</td>
<td>0.0%</td>
</tr>
<tr>
<td>Special Events</td>
<td>0.00</td>
<td>0.00</td>
<td>1,000.00</td>
<td>0.0%</td>
</tr>
<tr>
<td><strong>Total Expense</strong></td>
<td>13,583.07</td>
<td>78,295.57</td>
<td>170,000.00</td>
<td>46.06%</td>
</tr>
</tbody>
</table>

**Net Income**                 | -8,672.98| -26,717.96      | 27,000.00     |             |

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~Winston Churchill
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— Bobby L. Arnold, DDS

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### Capital Area Dental Society Balance Sheet as of November 30, 2012

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>November 30, 2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Assets</td>
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</tr>
<tr>
<td>Checking/Savings</td>
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<td>Wells Fargo</td>
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<tr>
<td>Building Fund</td>
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<tr>
<td>Reserve Fund</td>
<td>75,901.63</td>
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<td>Charles Schwab - MM</td>
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<tr>
<td>Total Checking/Savings</td>
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<tr>
<td>Other Current Assets</td>
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<tr>
<td>Bulk Mail Postage</td>
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<tr>
<td>Total Other Current Assets</td>
<td>742.74</td>
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<tr>
<td>Total Current Assets</td>
<td>279,890.00</td>
</tr>
<tr>
<td>TOTAL ASSETS</td>
<td></td>
</tr>
<tr>
<td></td>
<td>279,890.00</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>LIABILITIES &amp; EQUITY</th>
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</thead>
<tbody>
<tr>
<td>Equity</td>
<td></td>
</tr>
<tr>
<td>Retained Earnings</td>
<td>306,607.96</td>
</tr>
<tr>
<td>Net Income</td>
<td>-26,717.96</td>
</tr>
<tr>
<td>Total Equity</td>
<td>279,890.00</td>
</tr>
<tr>
<td>TOTAL LIABILITIES &amp; EQUITY</td>
<td></td>
</tr>
<tr>
<td></td>
<td>279,890.00</td>
</tr>
</tbody>
</table>
Capital Area Dental Society * Board Meeting
November 1, 2012 * Austin Country Club


Opening: Dr. Tom Wicheta, President, called the meeting to order at 6:21 pm.

Secretary's Report: Dr. Donald Taylor presented the minutes from the October Board and General Meetings. A motion was made to accept the minutes. Motion#121116BM Moore/James—Passed

President Elect's Report: Discussed delaying Hygiene/Doctor CE event in spring. Mention will be made at next general meeting to ascertain a direction for this event.

Treasurer's Report: Postage fees will increase in January. Taxes have been paid. Dr. Elyse Cronin presented the financial reports. A motion was made to accept the reports. Motion#121117BM LaCroix/James—Passed

Executive Director's Report: Thank you to Dr. Kelp for being a huge help in completing the AGD PACE application. Judicial Committee will be responsible for this application in the future. This will become a new Board policy.

Committee Reports:
• Capital Area Dental Foundation: Dr. Alan Moore reported on the progress of the Gala. Gala is February 16, 2013. Looking for sponsorships.
• Judicial: Dr. Elyse Cronin announced 10 new member applicants. They are: Areej K. Alankar, Erin C. Arnold, Michael B. Doughty, Scott W. Furrow, Fang Gu, Juan C. Gutierrez, Heather L. Hagen, Craig Knell, Robert Ryan, Michael V. Woolwine. A motion was made to accept the new members. Motion#121118BM Rouch/Atarod—Passed
• New Dentist: Dr. Tim Franklin reported that the November event will be sponsored by Dr. Rouch at the UT Centennial Club, November 29, 2012.
• Peer Review: No new cases at this time.
• TDA/TDA Delegates/Legislative Action: Dr. Mark Peppard reminded the Board that TDA Legislative Day is February 20, 2013 and it is very important to attend.
• DenPac/AdPac: Non-Dentist owned entities will be a major focus of the TDA this year. DenPac is supporting four dentist members’ campaigns at the national level.
• Public Relations: Dr. Barry Rouch reported that Fluoridation opposition is becoming more organized. No official date for City Council meeting as yet.

President's Report: Dr. Tom Wicheta announced the Strategic Planning meeting will be held November 2, 2012 at the Imagdent Board Room (formerly known as the Leonard Dolce Conference Room).

New Business: Dr. Alan Moore discussed politics at the ADA national meeting including ADA elections and the ADA budget process.

Conclusion and Adjournment: The gavel was passed, and the meeting was adjourned at 8:05 pm.

Submitted by Donald Taylor, DDS

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John Schiro • John Lann • Tim Chen • Kerla Frazier • Steve Cook
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Austin area dental practice needs General Dentist and Orthodontist. Full-time associate dentist proficient in all aspects of general dentistry. Full or part-time orthodontist. Email CV to pat.green1@mac.com.

Endodontist wanted for South Austin office 1 day per week. Day of week flexible. Latest technology with great earning potential. Please email resume to austindentists@yahoo.com.

General Dentist needed for St. David’s Foundation mobile dental program. 2 years private practice experience. Passion for working with children. Send resumes to employment@sdchf.org or fax 512-879-6252.

Lone Star Orthodontics: Orthodontist- Full Time. Prefer 3-5 years experience; new graduates will be considered with long term orientation. Submit CV/resume and cover letter to Info@LoneStarOrthodontics.com or fax 888-247-4008.

Part Time Pediatric Dentist position available in Austin, Texas. Email resume to dent-alresume41@gmail.com.

Associate/Buy-In Candidate. La Grange, TX general practice: Full-time dentist position for progressive, family-oriented practice. Technology of the big city with small town lifestyle. Send CV to bkroberts@cvcxt.com.

FT Dentist with Prior Peda Experience wanted for busy 50% pedo 50% adult San Marcos practice. Conscious sedation license preferred. Commission based with high income potential. Email resume to dentistjob1@gmail.com.

General Dentist & Endodontist – Associate position available with Austin’s premier dental group. Focus is on comprehensive & cosmetic dentistry. Excellent compensation/benefit package. Email CV to cferreri@rosedental.net or fax 512-342-0636.

GP wanted at North Austin office. 4 days/week, offering 28-30% collections. Great staff, new technology and equipment. High earning potential. Please fax resume to 512-491-7803.

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Round Rock, TX. Seeking experienced orthodontic assistant. P/T – Fridays. Perfect for an assistant who doesn’t work on Fridays and would like more hours. High Compensation. Respond to: kristyn@wildflowerortho.com.

We are looking for a full time, Awesome dental hygienist with at least two years of clinical experience to join our team. Please send resumes to ms12dc@ya.com.

VOLUNTEERS NEEDED

The Donated Dental Services (DDS) Program needs volunteers (General & Specialist) to provide comprehensive dental care to the elderly & disabled in your office. Contact the Capital Area Dental Foundation at 512-578-5902.

The Health Alliance for Austin Musicians (HAAM) Program needs volunteers (General & Specialists) to provide comprehensive dental care in your office. Contact the Capital Area Dental Foundation at 512-971-8005.

Manos de Cristo Dental Clinic is currently seeking volunteer dentists. If you are interested in volunteering please contact Julie Ball-esteros at 512-477-2319.

EQUIPMENT

Like New Zimmer Surgical kit, Motor system, 20:1 Contra Angle, Torque Wrench with insert, Abutment Removal tool, Hex tool and Prosthetic Tray. $3,500. Email Andrewwerrett@gmail.com.

4 Belmont Chairs, 4 rear delivery units, 4 doctors stools and 2 assistant stools. New in 2005. Black. All equipment is functioning, good condition. $8,000. Email marketplaces-miles@gmail.com.

NSK Units For Sale: Four NSK NL-400 electric units and four X-95L 1:5 high-speed contra angles. Like new condition. Asking $2100 per unit with one handpiece. Please contact doctormilman@hotmail.com.

Zoom Advanced Power Lamp and Stand For Sale. About 3 years old, barely used. $500 OBO. Call 626-617-0581 or email: dwang11@gmail.com with any questions.

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